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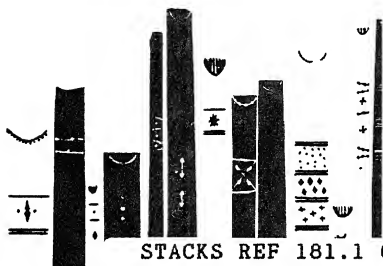
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Confucius.

The sayings of Confucius

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THE SAYINGS OF *Confucius*



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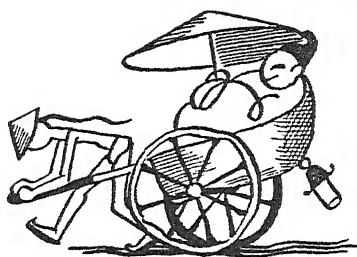
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The Sayings of Confucius



On Government

¶ THE rude tribes of the North have their princes, not like the States of our land, which are without them. Here we have what is called a great minister, who serves his ruler according to what is right, and when he finds he cannot do so retires. In the service of a ruler, a minister should not descend to things beneath him, nor set a high value on speeches, nor accept an introduction to improper people. If a minister is correct in his own conduct, what difficulty will he have in aiding the government? If he cannot make himself upright, what has he to do with making others upright?

¶ KE K'ANG, distressed about the number of thieves, asked advice of Confucius. Confucius said, "If you, sir, were not covetous, although you should reward them to do it, they would not steal."

¶ TO GOVERN means to make right. If you lead the people uprightly, who will dare not to be upright? Employ the upright and put aside all the crooked; in this way the crooked can be made to be upright. Go before the people with your example, and spare yourself not in their affairs. He who exercises government by means of his virtue may be compared to the polar star, which keeps its place, and all the stars turn toward it.

¶ ACCORDING to the nature of man, government is the greatest thing for him. There is good government when those who are near are made happy, and when those who are afar are attracted. The art of government is to keep its affairs before the mind without weariness, and to attend to them with undeviating consistency.

¶ IN passing by the side of Mount Thai, Confucius came on a woman who was weeping bitterly by a grave. The Master pressed forward and drove quickly to her; then he sent Tze-lu to question her. "Your wailing," said he, "is that of one who has suffered sorrow on sorrow." She replied, "That is so. Once my husband's father was killed here by a tiger. My husband was also killed, and now my son has died in the same way." The Master said, "Why do you not leave the place?" The answer was, "There is no oppressive government

here." The Master then said, "Remember this, my children: oppressive government is more terrible than tigers."

¶ THERE is government when the prince is prince, the minister is minister; when the father is father, and the son is son. When right principles prevail in the empire, there will be no discussion among the common people. In hearing litigations I am like any other body. What is necessary is to have no litigations.

¶ WHEN good government prevails in a State, language may be lofty and bold, and actions the same. When bad government prevails, the actions may be lofty and bold, but the language should be with some reserve. When a country is well governed, poverty and a mean condition are something to be ashamed of. When a country is ill governed, riches and honors are something to be ashamed of.

¶ TSZE-HAE, being governor of Keufou, asked about government. The Master said, "Do not be desirous to have things done quickly; do not look at small advantages. Desire to have things done quickly prevents their being done thoroughly. Looking at small advantages prevents great affairs from being accomplished."

¶ WHEN a prince's personal conduct is correct, his government is effective without the

issuing of orders. If his personal conduct is not correct, he may issue orders, but they will not be obeyed. When those who are in high stations perform well all their duties to their relations, the people are aroused to virtue. When old ministers and friends are not neglected by them, the people are preserved from meanness.

¶ **DIGNITIES** should not be conferred on men of evil practices. If they be, how can the people set themselves to correct their ways? With the right men the growth of government is rapid, just as the growth of vegetation is rapid. Government is like an easily growing rush.

¶ **IT** is necessary that there should be sufficiency of good, sufficiency of military equipment, and the confidence of the people in their ruler.

¶ **THE** exemption of nobles and high dignitaries from the application of the penal laws was based upon the assumption that men destined to occupy such honorable and prominent positions would be found superior to the faults and failings of those who had not enjoyed the advantages of fortune. That exemption has been made from a desire to place the ruling classes before the public in such a light as would cause them to be regarded with special veneration.

¶ A MINISTER, in serving his prince, reverently discharges his duties, and makes his emolument a secondary consideration. Truly straightforward was the historiographer Yu. When good government prevailed in his State, he was like an arrow. When bad government prevailed, he was like an arrow.

¶ A MINISTER in the service of his ruler will first offer words of counsel, and when they are accepted, he will bow and voluntarily offer his person to make good his sincerity. Hence, whatever service a ruler requires from his minister, the minister will die in support of his words. In this way the salary he receives is not obtained on false pretences, and the things for which he may be blamed will be fewer and fewer.

¶ ORPHANS, an old man without sons, an old man who has lost his wife, and an old woman who has lost her husband; these four were considered as the most forlorn of heaven's people, for they had none to whom they could tell their wants. These all received regular allowances.

¶ CEREMONIAL feasting accompanied by drinking was not intended to have bad effects; yet cases of litigation were more numerous in consequence of it. It is the excessive drinking which produces the evil. Therefore the

old kings framed rules to regulate drinking. Where there is but one presentation of the cup at one time, guest and host may bow to each other a hundred times without getting drunk. This was the way in which those kings guarded against this evil.

€ THERE were five things by which the ancient kings secured the good government of the whole kingdom,—the honor which they paid to the virtuous, to the noble and to the old, the reverence they paid to the aged, and their kindness to the young. It was by these five things that they maintained the stability of the kingdom.

€ TSZE-KUNG asked, “What qualities must a man possess to entitle him to become an officer?” The Master said, “He who in his conduct preserves a sense of shame, and when sent to any quarter will not disgrace his prince’s commission, deserves to be called an officer. Though a man be able to recite the three hundred odes, yet if, when intrusted with governmental commission, he knows not how to act, or if, when sent to any quarter on a mission, he cannot give of himself the proper replies, notwithstanding his attainments, of what practical use are they?”

€ THE king’s words are at first as threads of silk; but when sent forth they become as cords.

Or, they are at first as cords, but when sent forth they become as ropes. Therefore, the great man does not lead in idle speaking. The superior man does not speak words which may not be embodied in deeds, nor does the actions which may not be expressed in words. When this is the case, the words of the people may be carried into action without risk, and their actions can be spoken of without risk.

€ TO BE fond of learning is near to wisdom; to practise with vigor is near to benevolence; and to be conscious of shame is near to fortitude. He who knows these three things knows how to cultivate his own character. Knowing how to cultivate his own character, he knows how to govern other men. Knowing how to govern other men, he knows how to govern the kingdom, with its States and families.

€ CHUNG-KUNG, being chief minister to the head of the Ke family, asked about government. The Master said, "Employ first the services of your various officers, pardon small faults, and raise to office men of virtue and talents."

€ THE kings of three dynasties, in taking care of the old, always had the ages of those connected with them brought to their notice. At eighty a son was free from all government service. At ninety all the members of the family

were released from government duty. In the case of those who were disabled or ill, and required attendance, one man was discharged from those duties. Those mourning for their parents had a discharge for three years. Those mourning for a year or nine months had a discharge for three months.

€ A SUPERIOR man, indeed, is Keu Pihyuh. When good government prevails in his State, he is to be found in office. When bad government prevails, he can roll his principles up and keep them in his breast.

€ TO SEE men of worth and not be able to raise them to office; to raise them to office and not be able to do so quickly,—this is treating them with disrespect. To see bad men and not be able to remove them; to remove them, but not to send them far away,—this is weakness. If good men were to govern a country a hundred years, they would be able to transform the violently bad, and dispense with capital punishments.



On Doctrine

¶ THE sage, looking up, contemplates the brilliant phenomena of the heavens, and, looking down, examines the definite arrangements of the earth. Thus he knows the causes of darkness and light. He traces things from their beginning and follows them to their end. Thus he knows what can be said of death and life. He perceives how the union of essence and breath forms things, and the flight of the soul produces the change in their constitution. Thus he knows the characteristics of the anima and the animus.

¶ WHEN we speak of spirit we mean the subtle presence of God with all things. For putting things in motion there is nothing more vehement than thunder; for scattering them there is nothing more effective than wind; for drying them there is nothing more parching

than fire; for giving them satisfaction there is nothing more grateful than a lake or marsh; for moistening them there is nothing more enriching than water; for bringing them to an end and then giving them fresh impetus there is nothing more completely adapted than *Kan*. Thus water and fire assist one another; thunder and wind do not act contrary to each other; mountains and collections of water interchange their influences. It is in this way that these are able to change and transform, and to give completion to all things.

☪ HEAVEN produced the virtue that is in me. Without recognizing the ordinances of Heaven it is impossible to be a superior man.

☪ HEAVEN overspreads all without partiality. Earth sustains all without partiality. The sun and moon shine on all without partiality. Reverently displaying these three characteristics, and thereby comforting, under the toils which they impose, all under heaven, is what is called "The Three Impartialities."

☪ THE great attribute of heaven and earth is the giving and maintaining of life. While you do not know about life, how can you know about death? While you are not able to serve men, how can you serve their spirits? In dealing with the dead, if we treat them as if they were entirely dead, that would show a want of

affection, and should not be done; or, if we treat them as if they were entirely alive, that would show a want of wisdom, and should not be done.

¶ How abundantly do spiritual beings display the powers that belong to them! We look for them, but do not see them; we listen, too, but do not hear them; yet they enter into all things, and there is nothing without them.

¶ HEAVEN and earth existing, all things got their existence. All things having existence, afterwards there came male and female. From the existence of male and female there came afterwards husband and wife. From husband and wife there came father and son. From father and son there came minister and ruler. From ruler and minister there came high and low. When high and low had existence, afterwards came the arrangements of propriety and righteousness.



On Ethics

¶ MEN are partial where they feel affection and love; partial where they despise and dislike; partial where they stand in awe, and entertain feelings of respect; partial where they feel sorrow and compassion; partial where they are arrogant and rude. Thus it is that there are few men in the world who love, and at the same time know the bad qualities of the object of their love, or hate, and yet know the good qualities of the object of their hatred. Hence, we have the common adage: "A man does not know the richness of his growing corn."

¶ TO FELL a single tree, to kill a single animal, not at the proper season, is contrary to filial piety. There are three thousand offences, against which the five punishments are directed, and there is not one of them greater than being unfilial.

¶ MAN is born for uprightness. If a man lose his uprightness and yet live, his escape from death is mere good fortune. In the Book of Poetry are three hundred pieces, but the design of all may be embraced in the one phrase, —“Have no depraved thoughts.”

¶ WHAT you do not like when done to yourself, do not do to others.

¶ THE duties of universal obligation are five, and the virtues wherewith they are practised are three. The duties are those between sovereign and minister, between father and son, between elder brother and younger, and those belonging to the intercourse of friends. Those five are the duties of universal obligation. Knowledge, magnanimity, and energy; these three are the virtues universally binding, and the means by which they carry these obligations into practice is singleness of purpose.

¶ WISDOM, benevolence, and fortitude—these three are the universal virtues. The means by which they are practised is another thing. Some are born with a knowledge of these duties; some know them by study; some gain them as the result of painful experience. But the knowledge being possessed, it comes to one and the same thing. Some practise them with the ease of nature; some for the sake of their advantage; and some by dint of great

effort. But when the work of them is done, it comes to one and the same thing.

€ TSZE-KUNG asked, "Is there one word which may serve as a rule of practice for all one's life?" The Master said, "Is not reciprocity such a word? What you do not want done to yourself, do not do to others." Tsze-loo then said, "I should like, sir, to hear your wishes." The Master said, "In regard to the aged, to give them rest; in regard to friends, to show them sincerity; in regard to the young, to treat them tenderly."

€ SOME one said, "What do you say concerning the principle that injury should be returned with kindness?" The Master said, "With what, then, will you recompense kindness? Recompense injury with justice, and recompense kindness with kindness."

€ HAVING not, yet affecting to have; empty, yet affecting to be full; straitened, yet affecting to be in easy circumstances,—it is difficult with such characteristics to be consistent. Ardent, yet not upright; stupid, and yet not attentive; simple, and yet not sincere,—such persons I do not understand.

€ IF a man be under the influence of anger his conduct will not be correct. The same will be the case if he be under the influence of terror, or of fond regard, or of sorrow, or dis-

treasure. When the mind is not present, we look, but we do not see; we hear, and we do not understand; we eat, and we do not know the taste of what we eat. This is what is meant by saying the cultivation of the individual depends on the right education of the mind.

¶ LET a man who is ignorant be fond of using his own judgment; let one who is in a low situation be fond of arrogating the directing of things; let one who is in the present age go back to the ways of antiquity—on all such, calamity is sure to come.

¶ SINCERITY is the way of heaven. The acquirement of sincerity belongs to man. He who is sincere hits what is right, and apprehends without the exercise of thought. He is the sage who naturally and easily follows the right course. He who attains to sincerity is he who chooses the good, and firmly holds it fast.

¶ IF acts of goodness be not accumulated, they are not sufficient to give its stamp to one's reputation. If acts of evil be not accumulated, they are not sufficient to destroy one's reputation. The small man thinks that small acts of goodness are of no benefit, and does not do them; and that small deeds of evil do no harm, and does not refrain from them. Hence, his wickedness becomes so great that it cannot be concealed, and his guilt so great that it cannot be pardoned.

€ HARD is the case of him who will stuff himself with food the whole day without applying his mind to anything. Are there not gamesters and chess-players? To be one of these would be still better than doing nothing at all.

€ IT cannot be when the root is neglected that what springs from it will be well ordered. It never has been the case that what was of great importance has been slightly cared for, and, at the same time, that what was of slight importance has been greatly cared for.

€ HUMANITY is like a heavy vessel, and like a long road. He who tries to lift the vessel cannot sustain its weight; he who travels the road cannot accomplish all its distance. There is nothing that has so many different degrees as humanity; and thus who tries to nerve himself to compass it finds it a difficult task.

€ To lie under arms and meet death without regret—this is the strength of Northern regions, and the strong make it their study. To show forbearance and gentleness in teaching others, and not revenge unreasonable conduct, this is the strength of Southern regions, and the good man makes it his study.

€ HOLD faithfulness and sincerity as first principles. Have no friends not equal to yourself. When you have faults, do not fear to abandon them.



On Virtue

¶ THE ancients who wished to illustrate virtue throughout the Empire, first ordered well their own States. Wishing to order well their States, they first regulated their families. Wishing to regulate their families, they first cultivated their persons. Wishing to cultivate their persons, they first made their hearts right. Wishing to regulate their hearts, they first sought to be sincere in their thoughts. Wishing to be sincere in their thoughts, they first extended to the utmost their knowledge. Knowledge lay in the investigation of things. Things being investigated, knowledge became complete. Knowledge being complete, their thoughts were sincere. Thoughts being sincere, their hearts were then made right. Hearts being made right, their persons were cultivated. Persons being cultivated, their families were regulated. Their families being regulat-

ed, their States were rightly governed. Their States being well governed, the whole Empire was made tranquil and happy.

¶ HE who aims to be a man of complete virtue, does not seek in his food to gratify his appetite, nor in his dwelling-place does he seek his ease; he is in earnest in what he is doing, and careful in his speech; he frequents the company of men of principle that he may be kept upright. Such a person may be said indeed to love to learn.

¶ FINE words and an insinuating appearance are seldom associated with virtue. Superior men, yet not always virtuous, there have been, alas! But there has never been a mean man, and virtuous. It is only the truly virtuous man who can love or can hate others.

¶ Is any one able for one day to apply his strength to virtue? I have not seen the case in which his strength would be insufficient.

¶ THE firm, the enduring, the simple and the modest are near to virtue. There is Huoy. He has nearly attained to perfect virtue. He is often in want. Is he not a man of perfect virtue who feels no discomposure though men may take no note of him?

¶ THE virtuous will be sure to speak uprightly; but those whose speech is upright may

not be virtuous. Men of principle are sure to be bold; but those who are bold may not always be men of principle. Virtue is more to a man than either water or fire. I have seen men die from treading on water and fire, but I have never seen a man die from treading the course of virtue.

¶ Is virtue a thing remote? I wish to be virtuous, and lo, virtue is at hand. Virtue is not left to stand alone. He who practises it will have neighbors.

¶ THE Duke of Ts'e had a thousand teams, each of four horses, but on the day of his death the people did not praise him for a single virtue. P'ih-e and Shuh-ts'e died of hunger at the foot of Showyang mountain, and the people down to the present time praise them.

¶ CHUNG-KUNG asked about perfect virtue. The Master said, "It is when you go about to behave to every one as if you were receiving a great guest; to employ the people as if you were assisting at a sacrifice; not to do to others as you would not wish done to yourself; to have no murmuring against you from the public, and none in the family."

¶ VIRTUE small and office high; wisdom small and plans great; strength small and burden heavy; where such conditions exist, it is

seldom that they do not come to naught. Now, the man of perfect virtue, wishing to be established himself, seeks also to establish others; wishing to be enlarged himself, he seeks also to enlarge others.

€ FAN-CH'Ê asked about perfect virtue. The Master said "It is in retirement to be sedately grave; in the management of business to be reverently attentive; in intercourse with others to be strictly sincere. Though a man go among rude, uncultivated tribes, these qualities may not be neglected."

€ I HAVE not seen one who loves virtue as he loves beauty. The doings of the Supreme Heaven have neither sound nor smell. That is perfect virtue.



Of Learning

¶ THE scholar who cherishes a love of comfort is not fit to be deemed a scholar. If the scholar be not grave, he will not call forth any veneration, and his learning will not be solid. A scholar whose mind is set on truth and who is ashamed of his bad clothes and bad food, is not fit to talk to.

¶ THE scholar will not take the high office of minister to the Son of Heaven, nor the low office of serving a prince of a State. He is watchful of himself in retirement, and values a generous enlargement of mind; and at the same time is bold and resolute in his intercourse with others. He learns extensively that he may know what should be done; he makes himself acquainted with elegant accomplishments, and thus smoothes off all his corners and angles. Although the offer were made to

share a State with him, it would be no more to him than the small weights of a balance. He will not take a ministry, he will not take an office. Such are the rules and conduct he prescribes for himself.

€ I HAVE been the whole day without eating and the whole night without sleeping,—occupied with thinking. It was no use. The better plan is to learn. [Learning without thought is labor lost; and thought without learning is perilous.]

€ WHEN I walk along with two others, they may prove to be my teachers. I will select their good qualities, and follow them; their bad qualities, and avoid them.

€ THE Six Becloudings: There is the love of being benevolent without the love of learning. The beclouding here leads to foolish simplicity. There is the love of knowing without the love of learning. The beclouding here leads to an injurious disregard of consequences. There is the love of straightforwardness without the love of learning. The beclouding here leads to rudeness. There is the love of boldness without the love of learning. The beclouding here leads to insubordination. There is the love of firmness without the love of learning. The beclouding here leads to extravagant conduct.

€ To be fond of learning is to be near to knowledge. To act with vigor is to be near to energy. To possess the feeling of shame is to be near to magnanimity. He who knows these three things knows how to cultivate his own character. Knowing how to cultivate his own character, he knows how to govern other men. Knowing how to govern other men, he knows how to govern the Empire with all its States and families.

€ THERE being instruction, there will be no distinction of classes.

€ THE scholar does not consider gold and jade to be precious treasures, but loyalty and good faith. He does not desire lands and territory, but considers the establishment of righteousness his domain. He does not desire a great accumulation of wealth, but looks on many accomplishments as his riches. It is difficult to win him, but easy to pay him. It is easy to pay him, but difficult to retain him.

€ THE ancients in prosecuting their learning compared different things and traced the analogies between them. The drum has no special relation to any of the musical notes, but without it they cannot be harmonized. Water has no particular relation to any of the five colors, but without it they cannot be displayed. Learning has no particular relation to

any of the five senses, but without it they cannot be regulated.

¶ THERE are some with whom we may study in common, but we shall find them unable to go along with us to principles. We may go on with them to principles, but we will find them unable to get fixed in those principles. Or, if we get fixed in those principles with them, we will find them unable to weigh occurring events along with us.

¶ LEARNING may be compared to what happens in raising a mound. If there be wanting but one basketful to complete the mound and I stop, the stopping is my own work. It may be compared to levelling a mound. Though but one basketful is thrown off at a time, the progress is my own going forward.

¶ IS it not pleasant to learn with unfailing perseverance and application? Learn as if you could not reach your object, and also feared lest you should lose it.

¶ THERE are two among his subjects that the ruler does not treat as his subjects. When one is impersonating his ancestor he does not treat him as a subject, nor does he so treat his Master.

¶ THE scholar recommends members of his own family to public employment without

hesitation because of their kinship, and proposes others without regard to their enmity to him. He estimates men's merits, and takes into consideration all their services, selecting those of virtue and ability, putting them forward without expecting any recompense from them. The ruler thus gets what he wishes, and if benefit results to the State, the scholar does not seek riches or honors for himself. Such is his place in promotion and employment of the worthy and bringing forward the able.

¶ WITHOUT knowing the force of words it is impossible to know men.

¶ THE rules aimed at in the Great College were the prevention of evil before it was manifested; the timeliness of instruction just when it was required; the suitability of the lessons in adaptation to circumstances; and the good influence of example to all those concerned. It was from these four things that the teaching was so flourishing.

¶ WITH the scholar friendly relations may be cultivated, but no attempt must be made to restrain him. Near associations with him may be sought, but cannot be forced upon him. He may be killed, but he cannot be disgraced. In his dwelling he will not be extravagant. In his eating and drinking he will not be luxurious. He may be gently admonished of his errors

and failings, but he should not have them enumerated to his face; such is his boldness and determination.

¶ THE master who skillfully waits to be questioned may be compared to a bell when it is struck. Struck with a small hammer, it gives a small sound; struck with a great one, it gives a great sound. But let it be struck leisurely and properly, and it gives out all the sound of which it is capable.

¶ IT is not possible for one to teach others who cannot teach his own family.

¶ I DO not open up the truth to any one who is not eager, nor help any one who is not anxious to help himself. When I have presented one corner of a subject to any one, and he cannot from it learn the other three, I do not repeat my lesson.

¶ IF another man succeed by one effort, he will use a hundred. If another succeed by ten, he will use a thousand. Let a man proceed in this way, and, though stupid, he is sure to become intelligent; though weak, he is sure to become strong.

¶ PROHIBITION of evil after it has been manifested meets with opposition, and can not be carried out successfully. Instruction

given after the time for it is past is done with toil and prosecuted with difficulty. Giving lessons in an indiscriminating manner, and with lack of fitness, causes injury and disorder, and fails in its object. Learning alone and without companions makes one feel solitary, rude, and without intelligence. Friendships of festal occasions lead to opposition to one's Master. Friendships with the dissolute lead to the neglect of one's learning.

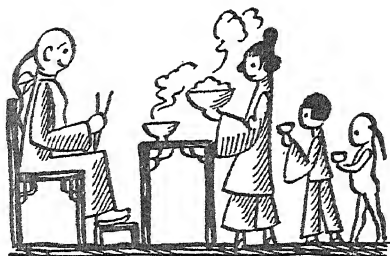
¶ WHEN a man of talents and virtue knows the difficulty and the ease in acquiring learning, and knows the good and the bad qualities of learning, he can vary his methods of teaching. When he can vary his methods of teaching, he can be a Master indeed.

¶ IF names be not correct, language is not in accordance with the truth of things. If language be not in accordance with the truth of things, affairs cannot be carried to success. In language it is simply required to convey the meaning.

¶ THE extension of knowledge is by the investigation of things. Things being investigated, the knowledge of them became complete. Knowledge being complete, the thoughts were sincere. The thoughts being sincere, the hearts were made upright. The hearts being upright, the person was cultivated. The per-

son being cultivated, families were regulated. Families being regulated, the States were rightly governed. The States being rightly governed, the whole kingdom was made tranquil and happy.

€ “YEW, shall I teach you what knowledge is? When you know a thing, to hold that you know it; and when you do not know a thing, to allow that you do not know it. This is knowledge.”



On Marriage

¶ CEREMONIES are the first thing to be attended to in the practice of government. Yes, the ceremony of marriage lies at the foundation of government.

¶ WITH the ancients in their practice of government, the love of men was the great point. In their regulation of the love of men, the rules of ceremony was the great point. In their regulation of those rules, reverence was the great point. For the extreme manifestation of reverence, we find the best illustration in the great rite of marriage.

¶ THE ceremony of marriage was intended to be a bond of love between families of two different surnames, with a view in its retrospective character to maintaining the services in the ancestral temple; and in its prospective character, to secure the continuance of the

family line. Therefore the greatest men, the ancient rulers, set a great value upon it.

€ HENCE in regard to the various introductory ceremonies: the proposal with its accompanying gift, the inquiries about the lady's name, the notice of the approving divination, receiving the special offerings, and the request to fix the day—these all were received by the principal party on the lady's side, as he was seated on the mat or leaning stool in the ancestral temple.

€ WHEN they arrived, he met the messenger and greeted him outside the gate, giving place to him as he entered; after which they ascended to the hall. Thus were the instructions received in the ancestral temple, and in this way the ceremony was respected, and watched over, and its importance was shown and care taken that all its details should be correct.

€ THE respect, the caution, the importance, the attention to secure correctness in all the details—and then mutual affection. These were the great points of the ceremony, and served to establish the distinction to be observed between man and woman, and the righteousness to be maintained between husband and wife. From the distinction between man and woman came the righteousness be-

tween husband and wife; from that righteousness came the affection between father and son; and from that affection the right feeling between ruler and minister. Whence it is said, "The ceremony of marriage is at the root of the other ceremonial observances."

¶ THEREFORE, formerly the young lady, for three months before her marriage, was taught in the high temple of the ancestor of her surname, if it was still standing, as befitting the public hall of the head of that branch of the surname to which she belonged. She was taught there the virtue, the speech, the carriage, and the work of a wife. When the teaching was over, she offered sacrifice to the ancestor, using fish for the victim, and soups made of duckweed and pondweed. So was she trained to the obedience of a wife.

¶ A SPECIAL apartment was prepared in the palace for the child, and from all the concubines and other proper persons there was sought one distinguished for her generosity of mind, her gentle kindness, her mild integrity, her respectful bearing, her carefulness and freedom from talkativeness, who should be appointed the boy's teacher. One was next chosen who should be his indulgent mother, and a third who should be his guardian mother. These all lived in his apartment, which others did not enter, unless on business.

◻ FORMERLY the queen of the Son of Heaven divided the harem into six palace halls, occupied by three ladies called the fu-zan, nine called the pin, twenty-seven the shih-fu, and eighty-one the yu-khi. These were instructed in the domestic and private rule which should prevail throughout the kingdom, and how the deferential obedience of the wife should be illustrated. Thus internal harmony was everywhere secured and families regulated. In the same manner, the Son of Heaven appointed six official departments, in which were distributed the three kung, the nine khing, the twenty-seven ta-fu, and the eighty-one sze of the highest grade. These were instructed in all that concerned the public and external government of the kingdom, and how the duties of the man should be illustrated. Thus harmony was secured in all external affairs, and the States were properly governed.



On Family Relations

¶ IT is said in the Book of Poetry, "Happy union with wife and children is like the music of lutes and harps. When there is concord among brothers the harmony is delightful and enduring. Thus may you regulate your family and enjoy the pleasure of your wife and children."

¶ THE ancient kings, seeing how their teachings could transform the people, set before them, therefore, the example of the most all-embracing love, and none of the people neglected their parents. They set forth to them virtue and righteousness, and the people roused themselves to the practice of these. They went before the people with reverence and courtesy, and the people had no quarrels. They led them on by the rules of propriety and by music, and the people were harmon-

ious and benignant. They showed them what they loved and what they disliked, and the people understood their desires and prohibitions.

¶ HERE now is the affection of a father for his sons: He loves the worthy among them, and places on a level those who do not show ability. But that of a mother for them is such, that while she loves the worthy, she pities those who do not show ability. The mother deals with them through her affections, and is not concerned with showing them honor. The father is intent on showing them honor, and is not concerned with his affections.

¶ FORMERLY the intelligent kings served their fathers with filial piety, and therefore they served Heaven with intelligence. They served their mothers with filial piety, and therefore they served the earth with discrimination. They pursued the right course with their seniors and juniors, and their example established the relation between superiors and inferiors.

¶ THE superior man, while his parents are alive, reverently nourishes them; and, when they are dead, reverently sacrifices to them. His thought to the end of his life is how not to disgrace them. The saying that a superior man mourns all his life for his parents has reference to the day of their death. That he

does not do his ordinary work on that day does not mean that it would be unpropitious to do so; it means that on that day his thoughts are occupied with them, and he does not dare to occupy himself, as on other days, with his private and personal affairs.

☪ THE disciple Shan said, "I venture to ask whether in the virtue of the sages there was not something greater than filial piety." The Master replied, "Of all natures produced by Heaven and earth, man is the noblest. Of all the actions of man there is none greater than filial piety. In filial piety there is nothing greater than the reverential awe of one's father. In the reverential awe of one's father there is nothing greater than in making him the correlate of Heaven."

☪ FILIAL piety is the constant rule of Heaven, the righteousness of earth, and the practical duty of man. Of all that Heaven produces and nourishes, there is none so great as man. His parents give birth to his person all complete, and to return it to them all complete may be called a filial duty. When no member has been mutilated and no disgrace done to any part of the person, it may be called complete. Hence a superior man does not care to take the slightest step in forgetting this filial duty. But now I forget the way of that, and therefore I wear the look of sorrow.

¶ Now the feeling of affection grows up at the parents' knees, and as nourishing those parents is practised, the affection daily merges into awe. The sages proceeded from this awe to teach reverence, and from affection to teach love. The teaching of the sages, without being severe, was successful; and their government, without being rigorous, was effective. What they proceeded from was the root.



On the Superior Man

¶ THE superior man is rightly firm, not firm merely. The superior man thinks of virtue; the small man thinks of comfort. The superior man is catholic and not partisan; the mean man is a partisan and not catholic. The superior man is dignified but does not wrangle. He is sociable, but not clannish. He is affable, but not adulatory. The superior man has dignified ease without pride; the mean man has pride without dignified ease.

¶ THE superior man does not set his mind either for anything or against anything. What is right he will follow. The superior man is quiet and calm, waiting for the appointments of Heaven, while the mean man walks in dangerous paths, looking for lucky occurrences.

¶ LONG has the attainment of perfect humanity been difficult among men. It is only

the superior man who is able to reach it. Therefore he does not distress men by requiring from them that which only himself can do, nor put them to shame because of what they can not do. Hence the sage in laying down rules of conduct does not make himself the rule, but gives them his instructions so that they may be stimulated to endeavor, and shall be ashamed if they do not try to follow them. He enjoins the rules of ceremony to regulate conduct, good faith to bind it to them, right demeanor to set it off, costume to distinguish it, friendship to perfect it. He desires in this way to produce uniformity among the people.

☪ THE superior man bends his attention to what is radical. That being established, all right courses naturally follow. Filial piety and fraternal submission—are they not the root of all benevolent actions?

☪ TSZE-LOO asked, “Does the superior man esteem valor?” The Master said, “The superior man holds righteousness to be of the highest importance. A man of rank having valor without righteousness, will be guilty of insubordination; one of the lower class, having valor without righteousness, will commit robbery.”

☪ THE superior man has nine things which are with him subjects of thoughtful considera-

tion. In regard to the use of his eyes, he is anxious to see clearly. In regard to his ears, he wishes to hear distinctly. As to his countenance, he is anxious that it should be benign. In regard to his demeanor, he is anxious that it be respectful. In regard to his speech, that it be sincere. In conducting business, he is anxious that it should be reverently careful. In regard to matters of doubt, he is anxious to question others. When he is angry, he thinks of the difficulties his anger may involve him in. When he sees he may acquire gain, he thinks of righteousness.

¶ IT is only the sage that is possessed of that clear discrimination and high intelligence that fit him for filling a high station, who possesses that enlarged liberality and mild firmness that fit him for bearing with others; who manifests that firmness and magnanimity that enable him to hold fast to good principles; who is actuated by that benevolence, justice, propriety, and knowledge, that command reverence; and who is so deeply learned in polite learning and good principles, as to qualify him rightly to discriminate. Vast and extensive are the effects of his virtue. It is like the deep and living stream that flows unceasingly. It is broad as heaven, and profound as the great abyss. Wherever ships sail, or chariots run; wherever the heavens over-shadow or the earth sustains; wherever the sun and

moon shine, or frost and dews fall, among all who have blood and breath, there is none but loves and honors him.

€ WHERE the solid qualities are in excess of the accomplishments, we have rusticity. Where the accomplishments are in excess of the solid qualities, we have the manners of a clerk. When the accomplishments and solid qualities are blended, we then have the man of complete virtue.

€ THE superior man stays at home and sends forth his words. If they be good they will be responded to at a distance of more than a thousand *li*. How much more response will they find in the narrower circle. He stays at home and sends forth his words. If they be evil they will rouse opposition at a distance of more than a thousand *li*. How much more will they rouse in the nearer circle? Words issue from the individual and affect the people. Actions come from what is near and their effects are seen at a distance. Words and actions are the hinge and spring of the superior man. The movement of that hinge and spring determine glory or disgrace. His words and actions move heaven and earth. May he be careless in regard to them?

€ THE superior man does what is proper in the position where he is; he does not wish to

go beyond it. In a position of wealth and honor he does what is fitting in a position of wealth and honor. In poverty and meanness he does what is proper in a position of poverty and meanness. When among barbarous tribes, he acts accordingly. In sorrow or difficulty he does what is proper in such a position. The superior man can find himself in no position in which he is not himself. In a high position he does not insult or oppress those who are below him. In a low position, he does not cling to or depend on those who are above him. He makes himself right and seeks for nothing from others. Above, he does not murmur against Heaven; below, he does not find fault with men. He lives quietly and calmly, waiting for the will of Heaven, while the mean man does what is full of risk, looking out for turns of luck.

¶ DOES he know the springs of things possess supernatural wisdom? The superior man, in his intercourse with them, uses no flattery; and in his intercourse with the low, uses no coarse freedom. Does not this show that he knows the springs of things? Those springs are the slight beginnings—the earliest indications of good fortune. The superior man sees them and acts accordingly without delay.

¶ WHAT is termed “making the thoughts sincere” is allowing no self deception;—as when

we hate a bad smell, and love what is beautiful, naturally and without constraint. Therefore the superior man must be watchful over himself when he is alone. There is no evil which the small man, living alone, will not do. But when he sees a superior man he tries to disguise himself, concealing his bad qualities and displaying his good. The other beholds him as if he saw his heart and mind. Of what use is his disguise? This is an example of the proverb, "What is really within will be manifested without." Therefore the superior man must be watchful over himself when he is alone.

€ TSZE-KUNG asked what constituted a superior man? The Master said, "He acts before he speaks, and afterwards speaks according to his actions."

€ I CAN find no fault in the character of Yu. He accustomed himself to coarse food and drink, but displayed the utmost filial piety towards the spirits. His ordinary garments were poor, but he displayed the greatest elegance in his sacrificial cap and apron. He lived in a mean low house, but expended all his strength on the ditches and water channels. I can find nothing like a flaw in Yu.

€ THE superior man composes himself before he moves others. He makes his mind restful

and easy before he speaks. He settles his intercourse with others before he seeks anything of them. The superior man cultivates these three things, and thus needs nothing more. If he try to move others when he is himself disturbed, the people will not be influenced by him. If he speak while he is himself in a state of apprehension, the people will not respond to his desire. If without intercourse with them he issues his requests, the people will not grant them. When there are none in accord with him, his enemies will arise.

¶ IN archery we have something like the way of the superior man. When the archer misses the centre of the target, he turns around and looks for the cause of his failure in himself.

¶ WHAT the superior man seeks is in himself. What the mean man seeks is in others. The superior man is distressed by his want of ability. He is not distressed by men's not knowing him.

¶ THE superior man in everything considers righteousness to be essential. He performs it according to the rules of propriety. He brings it forth in humility. He completes it with sincerity. This is indeed a superior man. The superior man does not confine himself to praising men with words; and thus the people are loyal to him. When he asks about men who

are suffering from cold, he clothes them; or men who are suffering from want, he feeds them; and when he praises a man's good qualities, he goes further and confers rank on him.

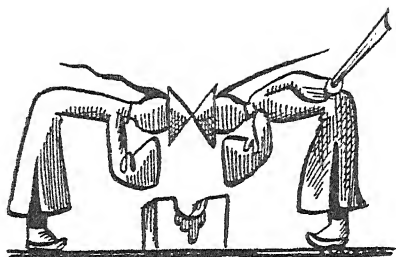
☪ THE superior man takes no mistaken steps before men, nor errs in the expression of his countenance nor in the manner of his speech. Therefore his demeanor induces awe, his countenance induces fear, and his words inspire confidence. The superior man does not show his affection in his countenance, as if while cold in feeling, he could assume the appearances of affection. That belongs to the small man, and stamps him as not better than the thief, who makes a hole in the wall.

☪ HE who keeps danger in mind will rest safely in his seat; he who keeps ruin in mind will preserve his interests secure; he who sets the dangers of disorder before himself will maintain a state of order. Therefore the superior man, when resting in safety, does not forget that danger may come. When in a state of security he does not forget the possibility of ruin. When all is orderly, he does not forget that disorder may come. Thus his person is not endangered, and his States and all their clans are preserved.



On Revenge

€ ZZE-HSIA asked Confucius how a son should act toward the man who has killed his father or mother. The Master said, "He should sleep on straw with his shield for a pillow; he should not take office; he must be determined not to live with the slayer under the same heaven. If he meet him in the market-place or in the court, he should not go back for his weapon, but fight him." "Allow me to ask," said Zze-hsia, "how one should act if he has killed a brother." "He may take office," was the reply, "but not in the same State as the slayer; if he be sent on a mission by his ruler, though he may then meet the man, he may not fight him." "And how," asked Zze-hsia, "if a man has killed one of his cousins?" "He should not take the lead. If he whom it chiefly concerns does so, he should support him from behind, weapon in hand."



On Propriety

¶ THERE is nothing better than observance of the rules of propriety for giving security to the upper classes and good government to the people. It is virtuous manners which constitute the excellence of a neighborhood. If a man in selecting a residence does not fix on one where these prevail, he is not wise.

¶ COURTESY is near to propriety. Economy is near to humanity. Good faith is near to the truth of things. If these virtues are practised with respect and humility, one may fall into errors, but they will not be very great. Where there is courtesy mistakes are few; where there is truth, there will be good faith; where there is economy the exercise of forbearance is easy. Will not failure be rare in the case of those who practise these things?

€ WHAT is the object of the rules of ceremony? It is simply the ordering of affairs. The wise man who has affairs to attend to must have a correct way of attending to them. He who should attempt to regulate a State without those rules would be like a blind man with no one to lead him. Groping about how could he find his way? Or, he would be like one searching all night in a dark room without a light. How could he see anything?

€ FROM the Emperor down to the masses of the people, all must consider the cultivation of the person the root of everything else.

€ “WHAT are the feelings of men? They are joy, anger, sadness, fear, love, liking, and disliking. These seven feelings do not have to be learned by men. What are the things that men consider right? Kindness on the part of the father, and filial duty on the part of the son; gentleness on the part of the elder brother, and obedience on the part of the younger; righteousness on the part of the husband and submission on the part of the wife; kindness on the part of elders, and deference on that of juniors; benevolence on the part of the ruler, and loyalty on that of the minister. These ten are the things which men consider to be right. Truthfulness in speech and the cultivation of amity constitute what are called ‘the things valuable to men.’ Hence when a sage would

regulate the seven feelings of men, and cultivate the ten virtues; promote truthfulness of speech and the maintenance of amity; show the worth of kindly consideration and courtesy; and prevent quarrelling and plundering, if he neglect the rules of propriety, how shall he succeed?"

¶ IN the right government of a State the rules of propriety serve the same purpose as the steel yard in determining what is light and what is heavy; or, as the carpenter's line in determining what is square and what is round. If the weights of the steel-yard be true, there can be no imposition in the matter of weight; if the line be rightly applied there will be no doubt about the evenness of the surface; if the square and compass be exact there will be no uncertainty as to the shape of the figure. When a superior man conducts the government of his State with a discriminating attention to these rules of propriety he cannot be imposed on by traitors and impostors.

¶ THE ceremonies of the Court audiences at the different seasons were intended to illustrate the righteous relations between ruler and subject; the friendly messages and inquiries to illustrate the mutual honor and respect between the feudal princes; those of mourning and sacrifice, to illustrate the kindly feelings of ministers and sons; those of social

meetings in the country district, to show the order that should prevail between young and old; and those of marriage to exhibit the separation that should be maintained between males and females. Those ceremonies prevent the rise of disorder and confusion, and are like embankments which prevent the overflow of water. He who thinks the old embankments useless and destroys them is sure to suffer from the desolation caused by the overflowing water; and he who considers the old rules of propriety useless and would abolish them, would be sure to suffer from the calamities of disorder.

¶ IF the ceremonies of marriage were discontinued, the path of husband and wife would be embittered, and there would be many instances of licentiousness and depravity. If the drinking ceremonies at country feasts were discontinued, the order between old and young would be neglected, and quarrelsome litigations would be frequent. If the ceremonies of mourning and sacrifice were omitted the kindly feeling of officers and sons would be lessened; there would be a revolt from the observances due to the dead, and the forgetfulness of those due to the living. If the ceremonies of friendly messages and court attendances were discontinued, the positions of ruler and subject would be impaired, the conduct of feudal princes be bad, and the ruin wrought by re-

bellion, encroachment, and oppression would follow.

¶ THEREFORE the instructive and transforming powers of ceremonies are subtle. They stop depravity before it has taken form, causing men to move daily toward what is good, and to keep farther away from that which is evil, without being themselves conscious of it. It was on this account that the ancients set so high a value upon them. This sentiment is found in the words of Yi, "The superior man is careful at the beginning; a mistake then of a hair's breadth will lead to an error of a thousand *li*."

¶ HUSBAND and wife have separate functions; between father and son there should be affection; between ruler and minister there should be strict adherence to their several parts. If these relations be discharged, all other things will follow.

¶ RESPECT without the rules of propriety becomes fussiness; carefulness without the rules of propriety becomes timidity; boldness without the rules of propriety becomes insubordination; straight-forwardness without the rules of propriety becomes rudeness.

¶ WHOEVER enters with his guest yields precedence to him at every door. When he

reaches the innermost one he begs leave to go in and arrange the seats, and then returns to receive his guest. After the guest repeatedly declines to enter he bows to him and goes in. He passes through the right door, the guest through the left. He ascends the eastern, the other the western steps. If a guest be of less rank, he must approach the steps of the host, while the latter must repeatedly decline this attention. Then the guest may return to the western steps, he ascending. Both host and guest must mutually yield precedence; then the host must ascend first, and the guest follow. From step to step they must bring their feet together, gradually ascending—those on the east moving the right feet first, those on the west, the left.

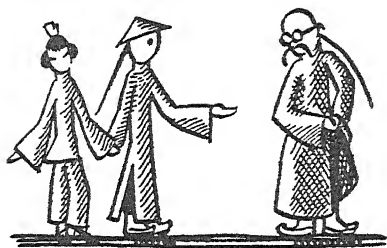
¶ EVEN in killing men, observe the rules of propriety.

¶ IF a man observes the rules of propriety he is safe; if he does not, he is in danger. Hence the saying: the rules of propriety should by no means be left unlearned. Propriety is seen in humbling one's self and giving honor to others. Since porters and peddlers display this virtue, how much more should the rich and noble do so! When the rich and noble come to value propriety, they do not become proud or dissolute. When the poor and mean come to value propriety, they possess mental courage.

¶ THE rules of propriety are simply the principle of reverence. Therefore the reverence paid to a father makes the sons pleased. The reverence paid to an elder brother makes younger brothers pleased. The reverence to a ruler makes subjects pleased. The reverence paid to one man makes myriads pleased. This reverence is paid to a few, and the pleasure extends to the many.

¶ RESPECT shown without observing the rules of propriety is called vulgarity. Courtesy without observing these rules, is called forwardness. Boldness without observing them is called violence. Forwardness mars gentleness and benevolence.

¶ ON the roads, men took the right side and women the left. A man kept behind another who had a father's years; he followed one who might be his elder brother more closely, but still keeping behind, as geese follow one another in a row. Friends did not pass by one another when going the same way. In bearing burdens, both were borne by the younger; and if the two were too heavy for one, he took the heavier. A man with gray hair was not allowed to carry anything, though he might do it with one hand.



On Duties of Sons

¶ WHEN an older person is holding a boy by the hand, the boy should hold the elder's hand with both hands. When the elder has shifted his sword to the back and is speaking to him with his face bent down, the boy should cover his mouth with his hand in answering. When following one older they ascend to a level, he must keep his face toward the quarter to which the older is looking. When he has climbed to the wall of a city, he should not point or call out. When he goes to a lodging house, let it not be with the feeling he must get whatever he asks for.

¶ A YOUTH is to be regarded with respect. How do we know that his future will not be equal to our present? If he reach the age of fifty, and has not made himself heard of, then he will indeed not be worthy of respect.

¶ IN serving his father, a son should conceal his faults, and not speak plainly to him about them. He should in every possible way wait on him and nourish him, without being tied to definite rules. He should serve him laboriously till his death, and then complete the three years mourning for him. In serving his ruler he should remonstrate with him openly and strongly, and make no concealment. He should in every possible way wait on him and nourish him, but according to definite rules. He should serve him laboriously till his death; and should then wear mourning for him according to rule for three years. In serving his teacher, it is not his business to reprove him or comment on his faults. He should in every way wait upon and serve him, without being tied to definite rules, and should serve him untiringly till his death, and mourn for him in heart for three years.

¶ A BOY should never be allowed to see an instance of deceit.

¶ IN serving his parents, a son may remonstrate with them, but gently. When he sees that they do not follow his advice he should show an increased reverence, but not abandon his purpose. Should they punish him, he must not allow himself to murmur. When he sees an intimate friend of his father, he must not go toward him without being invited to do so;

nor to withdraw without being told; nor to address him without being questioned. This is the conduct of a filial son.

¶ THE service which a filial son does for his parents is as follows: In his general conduct to them he manifests the utmost reverence; in his care of them his endeavor is to give them the utmost pleasure; when they are ill, he feels the greatest anxiety; in mourning for them he shows every demonstration of grief; in sacrificing to them he displays the utmost solemnity. When a son is complete in these five things, he is able to serve his parents.

¶ IF the door is open, he should leave it open; if it was shut he must shut it again. If there are others to enter after him, he must not shut it hastily. Let him not tread on the shoes, nor stride across the mat; but let him hold up his dress and move quickly to his corner. He must be careful in answering and assenting. On going up to the hall he must raise his voice. When outside a door, if there be two shoes and voices are heard, he may enter; if voices be not heard, he must not enter. On entering a door he must keep his eyes cast down. As he enters he should keep his hands raised, as if bearing the bar of the door. In looking up or down, he should not turn.

¶ A SON should not occupy the southwest corner of the apartment, nor sit in the middle

of the mat, nor stand in the middle of the doorway. He should not assume to determine the rice and other viands at an entertainment. He should not act as personator of the dead at sacrifice. He should be hearing them when there is no sound from them, and seeing them when they are not actually there.

¶ WHEN he is following his teacher, he should not quit the road to speak to another person. When he meets his teacher on the road, he should hasten to him and stand with his hands joined across the breast. If the teacher speak to him, he will answer; if he do not, he will retire with hasty steps.

¶ A LAD should not wear a jacket of fur or the skirt. He must stand straight and square, and not incline his head in hearing. It is the rule for all sons that in the winter they should warm the bed for their parents, and to cool it in summer; in the evening to make everything ready, and to make inquiries in the morning. When with their companions they must not quarrel.

¶ A SON should not forget his parents in the single lifting up of his feet, nor in the utterance of a single word. Therefore he will walk in the highway and not take a by-path; he will use a boat and not attempt to wade through a stream, not daring with the body left him by

his parents to put it in peril. He should not forget his parents in the utterance of a single word. Therefore an evil word will not issue from his mouth, and an angry word will not assail him. Not to disgrace his person, and not to cause shame to his parents, may be called filial piety.

¶ WHILE his parents are alive, a son should not dare to consider his wealth his own; nor to hold any of it for his private use.

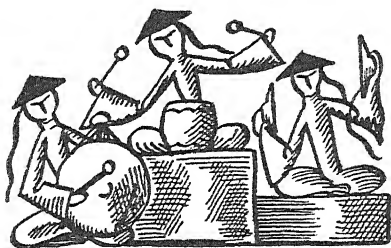
¶ HE should not ascend a height, nor approach the edge of a precipice. He should not indulge in reckless reviling or in derisive laughter. A filial son will not do things in the dark, nor attempt dangerous undertakings, lest he disgrace his parents. While his parents are alive he will not promise a friend to die, nor will he have wealth that he calls his own.

¶ A SON when he is going away must let it be known; when he returns, he must present himself before his parents. The region in which he travels must be well known; and he must engage in some occupation.

¶ IN ordinary conversation he should not use the term "old." He should serve one twice as old as himself as he serves his father; one ten years older than himself as an elder brother; with one five years older, he should walk

shoulder to shoulder, but behind him. When five are sitting together, the eldest should have a different mat.

¶ ALTHOUGH your father and mother are dead, if you propose to yourself any good work, only reflect how it will make their names illustrious, and your purpose will be fixed. So if you propose to do what is not good, only consider how it will disgrace the name of your father, and you will desist from your purpose.



On Music

¶ WHAT you ask about is music; what you like is sound. Now music and sound are akin, but they are not the same. All modulations of the voice spring from the minds of men. When the feelings are moved within they are manifested in the sounds of the voice; and when those sounds are combined so as to form compositions, we have what are called airs.

¶ IT was by music that the ancient kings gave elegant expression to their joy. By their armies and axes they gave the same to their anger.

¶ IN music the sages found pleasure, and saw that it could be used to make the hearts of the people good. Because of the deep influence it exerts on a man, and the change it produces in manners and customs, the ancient kings

caused it to be one of the subjects of instruction. Thus the employment of music by the Son of Heaven was intended to reward the most virtuous among the feudal lords. When their virtue was very great and their instructions were honored, and all the cereals ripened in their season, then they were rewarded by being permitted to have music.

¶ MUSIC carried too far leads to sorrow, and coarseness in ceremonies indicates something awry. To make the grandest music, which should bring with it no element of sorrow, and to frame the completest ceremonies, which could show nothing awry, could be the work only of a great sage.

¶ NOW there is no end of things by which man is affected; and when his likes and dislikes are not regulated he is acted upon by external things as they are presented to him. The result is he stifles the voice of the heavenly principle within, and gives indulgence to the desires by which men may be possessed. Thus we have the deceitful and rebellious heart, licentious and violent conduct. The strong press upon the weak. The many are cruel to the few. The knowing impose upon the dull. The bold make it bitter for the timid. The diseased are not nursed; the old and young, the orphans and lonely are neglected. Such is the great disorder that ensues.

¶ CEREMONIES afforded a clear expression of the people's minds; music secured the harmonious utterance of their voices; the laws of government were intended to promote ceremonies and music, and punishments to guard against their violation. When ceremonies, music, laws, and punishments had everywhere full sway, without irregularity or collision, the method of kingly rule was complete.

¶ WHEN the ancient kings had accomplished their undertakings, they made music to commemorate them. When they had established their governments, they framed their ceremonies. The excellence of their music was according to the greatness of their undertakings; and the completeness of their ceremonies was according to the comprehensiveness of their government.

¶ IN singing, the high notes rise as if they were borne aloft; the low descend as if they were falling to the ground. The turns resemble a thing broken off. The finale seems like the breaking of a willow tree. Emphatic notes are as if they were made by a square. Quavers are like the hook of a spear. Those prolonged on the same key are like pearls strung together. Hence singing means the prolonged expression of the words. There is the utterance of the words, and when the simple utterance is not

sufficient, the expression of them is prolonged. When the prolonged expression is not enough there comes the sigh and explanation. When these are insufficient, unconsciously come the motions of the hands and the stamping of the feet.

¶ IN music, we have the expression of feelings which do not admit of any change; in ceremonies, that of principles which admit of no alteration. Music embraces what all equally share; ceremonies distinguish the things in which men differ. Hence the theory of music and ceremonies embraces the whole nature of man.

¶ MUSIC is the production of the modulations of the voice, and its source is in the play of the mind as it is influenced by external things. When the mind is sorrowful, the sound is sharp and loses itself; when it is moved to pleasure, the sound is slow and gentle; when it is moved to joy the sound is exclamatory and soon disappears; in anger it is coarse and fierce; when the mood is reverential, the sound is frank with a suggestion of humility; when it is moved to love, the sound is harmonious and soft. These six peculiarities of sound are not natural. They indicate the impressions produced by external things. On this account the ancient kings were watchful in regard to the things by which the mind was affected.

¶ So, they instituted ceremonies to direct men's aims aright; music to give harmony to their voices; laws to give integrity to their conduct; and punishments to guard against their tendencies to evil. The end to which ceremonies, music, punishments, and laws tend is one. They are the instruments by which the minds of people are corrected, and contribute to good government.

¶ THUS we see that the ancient kings in their institution of ceremonies and music did not seek how fully they could satisfy the desires of the appetite, and of the ears and eyes; but they intended to teach the people to regulate their tastes, and to bring them back to the normal course of humanity.

¶ THE inner nature of man is the province of music; that of ceremonies is his exterior. The result of music is perfect harmony; that of ceremonies the perfect observance of propriety. When one's inner man is harmonious, and the outer man thus docile, the people see it in his face and do not quarrel with him; they look at his behavior and they become neither rude nor indifferent. Hence the saying, "Carry out perfectly ceremonies and music, and give them their outward manifestation and application, and there will be nothing under Heaven difficult to manage."

¶ LET music attain its full results, and there would be no dissatisfied minds; let ceremony do so and there would be no quarrels. If courtesies and bowings marked the government of the Kingdom, there would be what might be called music and ceremony indeed. Violent oppression of the people would not take place; the princes would appear submissively at the court as guests; there would be no occasion for the weapons of war, and no employment of the five punishments; the common people would have nothing to complain of, and the Son of Heaven no cause of anger. Such a state of things would be universal music.

¶ ALL modulations of sound take their rise from the mind of man; and music is the intercommunication of them in their relations and differences. Hence even beasts know sound, but not its modulations; and the masses of the people know the modulations, but they do not know music. It is only the superior who can know music.

¶ WHEN a man is born, he comes as from Heaven in a state of quiet. His activity shows itself as he is acted on by external things, and develops the desires incident to his nature. As his perception of things increases, his knowledge is increased. Then arise the manifestations of love and hate. When these are not regulated by anything within, and growing

knowledge leads more astray without, he cannot recover himself, and the heavenly principle is lost.

¶ THEREFORE the ancient kings, when they instituted their ceremonies and music, regulated them from consideration of the requirement of humanity. By the sackcloth worn for parents, the wailings and the weepings, they defined the terms of the mourning rites. By the bells, drums, shields, and axes, they introduced harmony into their seasons of rest and enjoyment. By marriage, capping, and the assumption of the hairpin, they maintained the separation that should exist between male and female. By archery gatherings in the district, and the feasting at the meetings of princes, they provided for the correct maintenance of friendly intercourse.

¶ VIRTUE is the strong stem of man's nature, and music is the blossoming of virtue.

¶ MUSIC comes from within, and ceremonies from without. Music coming from within produces repose of mind; ceremonies coming from without produce elegancies of manner. The highest style of music is sure to be distinguished by ease; the highest style of elegance by its undemonstrativeness.

¶ SIMILARITY and union are the aim of music; distinction and difference that of cere-

mony. From union comes mutual affection; from difference, mutual respect. Where music prevails, we find weak agreement; where ceremony prevails, a tendency to separation. It is the business of these two to blend people's feelings and give elegance to their outward manifestations.



On Friendship

¶ THERE was an old acquaintance of Confucius called Yuan Zang. When his mother died, the Master assisted him in preparing the outer coffin. Yuan got up on the wood, and said, "It is a long time since I sang to anything," and began to sing,—

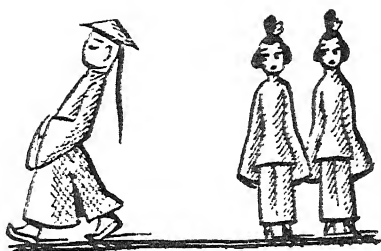
*It is marked like a wild cat's head;
It is like a young lady's hand you hold.*

Confucious, however, acted as if he did not hear, and passed by him. The disciples who were with him said, "Can't you be rid of him?" "I have heard," was the reply, "that relations should not forget their relationship, nor old acquaintances their friendship."

¶ WHEN a man on light grounds breaks off his friendship with the poor and mean, and only on great grounds with the rich and noble,

his love of worth cannot be great, nor does his hatred of evil greatly appear. Though others may say that he is not influenced by love of gain, I do not believe them.

☞ FRIENDS must frankly and sharply admonish each other, and brothers must be gentle toward one another. Faithfully admonish your friend, and kindly try to lead him. If you find him intractable, stop. Do not disgrace yourself.



On Women

¶ No instructions or orders must issue from the harem. Women's business is simply the preparation and supplying of wine and food. She may take no step of her own motion, and may come to no conclusion in her own mind. Beyond the threshold of her apartments she should not be known for evil or for good. She may not cross the boundaries of a state to accompany a funeral.

¶ WITH the son of a widow one does not have interviews. This would seem to be an obstacle to friendship, but a superior man will refrain from intercourse of this sort to avoid suspicion. In the intercourse of friends, if the master of the house be not in, a visitor, unless for some imperative reason, does not enter. This preserves the people from evil; and yet there are those who prefer vanity to virtue.

¶ WIVES should serve their parents-in-law as they served their own. At the first crowing of the cock they should wash their hands and rinse their mouths; comb their hair and draw over it the covering of silk, fix this with the hair-pin, and tie the hair at the roots with the fillet. They should then put on their jacket, and over it the sash. On the left side they should hang the duster and handkerchief, the knife and whetstone, the small spike and the metal speculum to get fire with. On the right side they should hang the needle case, thread and floss, enclosed in a bag, the great spike and the borer to get fire with from wood. They will also fasten on their necklaces, and tie their shoe strings.

¶ THUS dressed they should go to their parents and parents-in-law. Then with gentle voice and bated breath they should ask if they are warm or cold, if they are ill or suffering, or in any way uncomfortable; and if they be so, they should proceed reverently to stroke and scratch the place. They should also support and help their parents in going or coming, by going before or following after. In bringing the basket for them to wash, the elder will carry the stand, the younger the water. They will beg to be allowed to pour out the water, and when the washing is over, they will hand the towel. They will ask whether they want anything, and will then respect-

fully bring it. All this will they do with an appearance of pleasure to make their parents feel at ease. Gruel, thick or thin, spirits or must, soup with beans, wheat, spinach, rice, millet, maize, whatever they wish in fact; with dates, sugar, and honey to sweeten their dishes; also the ordinary or large-leaved violets, leaves of the elm tree, and soothing rice-water to lubricate them, and fat and oil to enrich them. The parents will taste them, and when they have done so the young people should withdraw.

¶ THERE never has been a girl who learned first to bring up an infant that she might afterward be married. If a mother be really anxious about it, though she may not exactly hit the wants of her infant, she will not be far from it.

¶ MAN is the representative of Heaven and is supreme over all things. Woman yields obedience to the institutions of man and helps him to carry out his principles. On this account she can determine no thing of herself, and is subject to the rule of the three obediences. When young, she must obey her father and elder brother; when married, she must obey her husband; when her husband is dead, she must obey her son. She may not think of marrying a second time.



On Duties of Rulers

¶ A RULER has only to be careful of what he likes and dislikes. What the ruler likes, his ministers will practise; and what superiors do, their inferiors will follow. This is the sentiment in the Book of Odes: *To lead the people is very easy.*

¶ FROM the loving example of one family a whole State may become loving, and from its courtesies, courteous; while from the ambition and perverseness of the one man the whole State may be thrown into rebellious disorder. Such is the nature of influence. This is in accordance with the saying, "Affairs may be ruined by a single sentence; a State may be quieted by one man." Therefore the ruler must embody good qualities in himself, and then he may require them in others. There never was a man who could deal with others

without reference to his own character and wishes. Thus we may infer how "the government of the State depends on the regulation of the family." Therefore the ruler must first be careful about his own virtue. Possessing the virtue will give him the people. Possessing the people will give him territory. Possessing the territory will give him wealth. Possessing the wealth, he will have resources for his expenditure. Virtue is the root; wealth is its branches. If he make the root his secondary object and the branches his first, he will only anger the people and teach them dishonesty. Hence the accumulation of wealth is the way to disintegrate the people, and the distribution of his wealth is the way to consolidate the people. Likewise, when his words are not in accord with that which is right, they will come back to him in the same way, and wealth got by improper means will leave him by the same road.

¶ By the ruler's cultivation of his own character there is set up the example of the course which all should pursue; by honoring of the worthy, he will be preserved from errors of judgment; by showing affection toward his relatives, there will be no dissatisfaction among his uncles and brethren; by respecting the great ministers, he will be kept free from mistakes; by kindly treatment of the whole body of officers, they will be led to make the most grateful return for his courtesies; by

dealing with the mass of people as his children, they will be drawn to exhort one another to what is good; by encouraging the coming of artisans, his revenue for expenditure will be sufficient; by indulgent treatment of men from a distance, they will come to him from all quarters; by his kindly cherishing of the princes of the States, all under Heaven will revere him.

¶ WHEN superiors are fond of showing their humanity, inferiors try to outstrip one another in their practice of it. Therefore those who preside over the people should cherish the clearest aims and give the most correct lessons, honoring the requirements of humanity by loving the people as their sons; then the people will use their utmost efforts to please their superiors.

¶ TSZE-CHANG asked Confucius what way a person in authority should act in order to conduct government properly. The Master replied, "Let him honor the five excellent, and banish the four bad things; then he may conduct the government properly." Tsze-chang then asked, "What are the five excellent things?" The Master said, "When the person in authority is beneficent without great expenditure; when he lays tasks on the people without their repining; when he pursues what he desires without being covetous; when he

maintains a dignified ease without being proud; when he is imposing without being fierce."

€ TSZE-CHANG then asked, "What are meant by the four bad things?" The Master said, "To put the people to death without having instructed them,—this is cruelty; to require from them the full tale of work without having given them warning,—this is oppression; to issue orders as if without urgency, and when the time comes to exact them with severity,—this is injury; and, generally speaking, to reward men, yet do it stingily,—this is being a mere official."

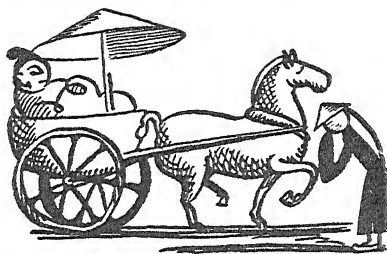
€ THE exercise of government depends on getting the proper men. Such men are to be got by the ruler's own character. That character must be cultivated by his adhering to a straight course. That course is marked out by benevolence. Benevolence is the chief element in humanity, and the greatest exercise of it is in the love of relatives. Righteousness is the agreement of actions with what is right, and the greatest exercise of it is in the honor paid to the worthy. The degrees of affection toward relatives and the steps of honor paid to the worthy are determined by the principles of propriety. When inferiors do not have the confidence of their superiors, the people cannot be governed well. Therefore the wise ruler

should not neglect the cultivation of his character. Desiring to cultivate his character, he should not neglect to serve his parents; desiring to serve his parents, he should not neglect to know men; desiring to know men, he should not neglect to know Heaven. The universal path for all under Heaven is five-fold, and the virtues by means of which it is trodden are three. These are, ruler and minister; father and son; husband and wife; elder brother and younger; and the intercourse of friend and friend. The duties belonging to these five relationships constitute the universal path for all.

☪ THE princely man in dealing with others does not descend to anything low or improper. How unbending his valor! He stands in the middle, and leans not to either side. The princely man enters into no situation where he cannot be himself. If he holds a high position, he does not treat with contempt those below him; if he occupies an inferior station, he uses no mean arts to gain the favors of his superiors. He corrects himself and blames not others; he feels no dissatisfaction. On the one hand, he murmurs not at Heaven; nor, on the other, does he feel resentment towards man. Hence the superior man dwells at ease, entirely waiting the will of Heaven.

☪ ALL who have the government of the Empire with its States and families have nine

standard rules to follow: viz., the cultivation of their own characters; the honoring of men of virtue and talent; affection toward their relatives; respect toward the great ministers; kind and considerate treatment of the whole body of officers; dealing with the mass of the people as children; encouraging the coming of all classes of artisans; indulgent treatment of men from a distance; and the kindly cherishing of the princes of the States.



On Riches

· ¶ THE small man, when poor, feels the pinch of his straitened circumstances; and when rich is liable to become proud. Under the pinch of poverty he may be tempted to steal, and when become haughty will be oppressive. The rules of propriety take into consideration these feelings of men, and lay down definite rules for them. These serve as dykes for mankind. Hence the sages dealt with riches and honors so that they should not have the power to make men proud; so that poverty should not make them feel pinched; and that when in positions of honor men should not be insubordinate to those above them.

¶ To be full without overflowing is the way to keep riches. And this is true also of any collection of the riches of Confucius; therefore this little book now ends.

India had Buddha
Persia had Zoroaster
Greece had Socrates^{and} Plato
Judah had Isaiah
China - Confucius!



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